

# FWINNEWS

March, 2007

FWIN

## Management Team

Des Moines



Tom Berry  
General Mgr.

Des Moines



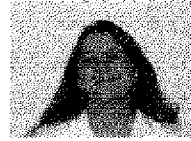
Dan Burgus

Des Moines



Hazel Woods

Des Moines



Kim Jolliffe

Omaha



Rod Muench

### Road Shows – (2 C.E Credits)

Road show “Understanding the E&S Market” – Approved in Iowa for 2 C.E. credits  
Go to the top of First Western Insurance web page, click on road shows and register for the  
Understanding the E&S Market.

FWIN

### Football Contest

**TICKETS-TICKETS-TICKETS-TICKETS-TICKETS**

Contest Dates: March 1, 2007 to September 1, 2007

How to Win

We will put your name in the drawing box each time you have a new commercial account issued with a premium of \$1500 or more during the contest period. The drawing will be 9/4/07 (Iowa agents only).

**PREMIUM FINANCE** – Easy to use-Good Rates – Minimum premium \$750 Finance. To learn more call 1-800-843-7788 or E-mail [pfcquotes@mgarws.com](mailto:pfcquotes@mgarws.com)

**WATERCRAFT PROGRAMS** – Power Boats – Sail Boats – Air Boats – Pontoons - Old Boats – High Performance

**MOTORCYCLE/ATV** – Touring – Mopeds – Antique – Sport Bikes – Classic – Scooters – Dual Purpose – **MOTORCYCLE PROGRAM RATED ON AGE OF OPERATOR, NOT CREDIT RATED.**

**DWELLING/HOMEOWNERS** – Low/High value – DP-1, DP-2, DP-3, HO-3, HO-8, and HO-3 No Liability. We are issuing vacant homes on DP-3 with updated home the last 30 years.

**FIRST  
WESTERN  
INSURANCE**  
an RW Scott Company

One Corporate Place • Box 65660  
West Des Moines, IA 50265  
515-225-6066 1-800-475-1000  
Fax 515-225-3872

14748 W Center Rd., Ste 305  
Omaha, NE 68144-2029  
402-334-7410 1-800-825-4855  
Fax 402-334-7413

# FWINNEWS

MOBILE HOME – Owner Occupied – By Lines – Seasonal Mobile Homes – Tenant mobile homes

ACCIDENT COVERAGE – Write your sports policy with First Western Insurance. Baseball, Softball, Basketball camps, Hockey, and Soccer. You name it, and we will write it. Email Lkennedy@fwins.com

CAROLINA CASUALTY – Long Haul/Unlimited – IA. & NE. – IL. – Non fleet – Country Wide – Fleets – Age 23-68 – New Ventures – Truckers General Liability - Payment Plan.

CANAL INSURANCE CO. – Long Haul/Unlimited – IA. & NE Age 23-65 – New Ventures – min. age 25 with 3 years of driving – Truckers General Liability – Payment Plan.

NATIONAL CASUALTY – Local/Intermediate – (500 Miles) – IA & NE. – Minimum age 21 – With 2 years driving – Truckers General Liability – In Tow Coverage.

## Hit List

Trucker	\$50,001	Tavern/Appliance Store	\$7701
Trucker	\$56,000	Chamber Com (D&O)	\$786
Day Care	\$361	Bait & Tackle Shop (Prop)	\$700
Beauty Salon	\$943	Beauty & Tanning Shop	\$696
Hunting Preserve	\$852	Roofing Contractor	\$2791
Liquor Liability (NE)	\$1452	Asian Supermarket	\$15,000
Flowered Gift Shop	\$1841	Demolition Contractor	\$500
Caterer	\$750	Rental Amusement & Entertainment	\$4301
Consultant E&O	\$1000	Long Haul Trucking	\$33,004
Apartment House	\$1640	Trucking Operations	\$159,641
Homeowners Assoc. (D&O)	\$2250	Apartments	\$18,471
Roofer/Siding	\$8798	Motel (GL & Prop)	\$2241
Motel (GL)	\$2241	Carpentry	\$1111
Umbrella	\$4700	Employment Recruitment (Prof)	\$2500
Child Care Center	\$1041	Livestock Hauler	\$2609

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# FWINEWS

## Road Show

“Know Your E&O Market”

Approved for TWO C.E. Credits

You're invited to spend 2 hours with us to learn more about our markets and how the excess and surplus markets operate. You will hear an overview of our commercial and personal lines markets, preferred farm market, liquor and professional markets

Register online at [www.fwins.com](http://www.fwins.com) – (see top of web page)

Dates and times:

February 20, 2007

9:00a.m.-11:00a.m.

Starlight Best Western  
Ft. Dodge, IA 50501

February 20, 2007

1:00p.m. – 3:00p.m.

The Carrollton Inn  
Carroll, IA 51401

March 13, 2007

9:00a.m.-11:00a.m.

Holiday Inn  
701 Gordon Drive  
Sioux City, IA 51101

March 13, 2007

1:00p.m.-3:00p.m.

Northwestern College  
Vermeer South Dining  
Orange City, IA 51041

March 15, 2007

9:00a.m.-11:00a.m.

Holiday Inn – University Plaza  
5826 University  
Cedar Falls, IA 50613

March 15, 2007

1:00p.m.-3:00p.m.

Holiday Inn  
2101 4<sup>th</sup> St S.W.  
Mason City, IA 50401

March 20, 2007

9:00a.m.-11:00a.m.

Holiday Inn  
450 Main St  
Dubuque, IA 52001

March 20, 2007

1:00p.m.-3:00p.m.

Country Inn & Suites  
1202 Highway 9 West  
Decorah, IA 52101

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March 22, 2007

Holiday Inn  
9:00a.m.-11:00a.m.  
1220 First Ave.  
Coralville, IA 52241

March 27, 2007

9:00a.m.-11:00a.m.  
Clay County Regional Event Center  
800 West 18<sup>th</sup> St  
Spencer, IA 51301

March 29, 2007

9:00a.m.-11:00a.m.  
Holiday Inn  
909 Middle Road  
Bettendorf, IA 52722

April 03, 2007

9:00a.m.-11:00a.m.  
Atlantic Chamber Bldg  
102 Chestnut St  
Atlantic, Iowa 50022

April 05, 2007

1:00p.m.-3:00p.m.  
Holiday Inn Suites @ Ameristar  
2202 River Road  
Council Bluffs, IA 51501

April 12, 2007

9:00a.m.-11:00a.m.  
Hotel Ottumwa  
107 2<sup>nd</sup> street  
Ottumwa, IA 52501

March 22, 2007

Crown Plaza Hotel  
1:00p.m.-3:00p.m.  
350 First Ave N.E.  
Cedar Rapids, IA 52401

March 27, 2007

1:00p.m.-3:00p.m.  
Buena Vista College Form Bldg  
610 W Fourth St  
Storm Lake, IA 50588

March 29, 2007

1:00p.m.-3:00p.m.  
Holiday Inn  
1601 North Roosevelt  
Burlington, Iowa 52601

April 03, 2007

1:00p.m.-3:00p.m.  
Iowa Western College  
923 E Washington  
Clarinda, IA 51632

April 10, 2007

9:00a.m.-11:00a.m.  
Gateway Hotel  
US 30 & Elwood Drive  
Ames, IA 50010

**Pre-register to have your name put in for a drawing.**